

JVCKENWOOD Corporation

October 15, 2021

County of Santa Barbara, California, U.S. Chooses EF Johnson Technologies, JVCKENWOOD's U.S. Communication Systems Subsidiary, to Provide P25* Professional Digital Radio Systems

*A digital radio standard for the public safety market

Yokohama, October 15, 2021—EF Johnson Technologies, Inc. ("EFJT"), a JVCKENWOOD Corporation ("JVCKENWOOD")'s U.S. communication systems subsidiary, signed a \$ 28 million contract with the County of Santa Barbara, California, U.S. to provide professional digital radio systems. This major contract will include the supply of professional digital radio systems and support services.

Professional digital radio systems to be delivered to the County of Santa Barbara

EFJT will provide the County with the ATLAS system, a radio control system compatible with the P25 digital radio standard developed for the U.S. public safety market, and the Viking series radios unified under the KENWOOD brand. Both systems will support a simulcast* system to provide the stable radio communication even in the vast area of the County. JVCKENWOOD will support EFJT in the development, production, and quality assurance of the radio systems.



Professional digital radios and the radio control ATLAS system

The system will be used in the County's law enforcement, fire departments, and public works projects. EFJT has been awarded the contract due to the evaluation of the high quality and reliability of the system, the excellent resiliency of the system in the event of a wireless failure in a wide area network, and the scalability of the system to meet needs and budgets of clients based on the knowledge and expertise that JVCKENWOOD and EFJT have accumulated over many years.

*Transmission of the same frequency from multiple different base stations. It can cover a wide area and make effective use of frequencies.

Future initiatives in the Communications Systems Business

The Communications Systems Business at JVCKENWOOD focuses on digital radio systems, which are increasingly replacing analog radios worldwide, and supplies highly reliable professional digital radio systems to the public safety market, including police, fire, and emergency services; the public service market, including electricity, water, and gas utilities, and transportation; and the private market, including hotels and retail business. Particularly in the North American public safety market, which is expected to continue to grow in the future, JVCKENWOOD will develop total solution business for professional radio systems by taking advantage of our radio technology that supports all protocols and our sales channels that cover a vast area, with professional radios that support the P25 digital radio standard for North America, in which EFJT excels, at the core.

The future wireless market is expected to undergo a major transition from narrowband to broadband as digitization progresses. For this reason, JVCKENWOOD considers the broadband wireless business to be a key business that will support the company's future growth in the medium-term management plan VISION 2023 which was formulated in May 2021. While expanding the market share in the existing narrowband wireless business and rebuilding the revenue base, JVCKENWOOD will strengthen efforts in broadband solutions including collaboration with other companies, which will be a new business field, by fully utilizing the management assets cultivated to date.

This document is based on the information available at the time of release and may differ from the latest information.