

# JVCKENWOOD



January 31, 2017

|                        |   |
|------------------------|---|
| Company Representative | JVCKENWOOD Corporation<br>Takao Tsuji, President & CEO<br>(Code: 6632; First Section of the Tokyo Stock Exchange) |
| Contact                | Shinichiro Nishishita,<br>General Executive,<br>Corporate Communication Division<br>(TEL: 81-45-444-5232)         |

## **Partial Revisions to “Accounting Report for the First Half of Fiscal Year Ending March 2013”**

JVCKENWOOD Corporation hereby announces that it has partially corrected the “Accounting Report for the First Half of Fiscal Year Ending March 2013.”

### 1. Background and Reason for Corrections

For the details and reason for the corrections, please refer to the “Notice Regarding Corrections to Earnings Results of the Company” released on January 31, 2017.

### 2. Details of Corrections

Corrected parts are underlined. Please note that corrections have been made to numerous items, and therefore only corrected figures are provided in this document.



# JVCKENWOOD

November 1, 2012

Company: JVC KENWOOD Corporation  
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## (Delayed) Accounting Report for the First Half of Fiscal Year Ending March 2013 (April 1, 2012 - September 30, 2012)

The original disclosure in Japanese was released on Nov. 1, 2012 at 14:00

### Consolidated Financial Highlights for the First Half of Fiscal Year Ending March 2013 (April 1, 2012 - September 30, 2012)

#### Operating Results

(Millions of yen, except net income per share)

|                             | First Half of FYE 3/2013<br>(April 1, 2012 to September 30, 2012) | First Half of FYE 3/2012<br>(April 1, 2011 to September 30, 2011) |
|-----------------------------|---|---|
| Net sales                   | 149,266   | 157,861   |
| Operating profit (loss)     | <u>4,445</u>  | 6,933   |
| Ordinary income (loss)      | <u>3,045</u>  | 6,393   |
| Net income (loss)           | <u>1,315</u>  | 4,873   |
| Net income (loss) per share | <u>9.49</u> yen   | 35.15 yen   |

FYE: Fiscal year ended / ending

#### Sales by Segments

(Millions of yen)

|                           | First Half of FYE 3/2013<br>(April 1, 2012 to September 30, 2012) |      | First Half of FYE 3/2012<br>(April 1, 2011 to September 30, 2011) |      |
|---------------------------|---|------|---|------|
| Car Electronics           | 51,803  | 35%  | 54,199  | 34%  |
| Professional Systems      | 42,559  | 29%  | 45,013  | 29%  |
| Home & Mobile Electronics | 32,633  | 22%  | 37,999  | 24%  |
| Entertainment             | 20,103  | 13%  | 18,004  | 11%  |
| Others                    | 2,166   | 1%   | 2,645   | 2%   |
| Total                     | 149,266   | 100% | 157,861   | 100% |

FYE: Fiscal year ended / ending

#### Major Products in Each Segment

|                           |   |
|---------------------------|---|
| Car Electronics           | Car Audio, Car AV Systems and Car Navigation Systems  |
| Professional Systems      | Land Mobile Radio Equipment, Video Surveillance Equipment, Commercial Audio, Video and Display Equipment                                  |
| Home & Mobile Electronics | Video Cameras, LCD TVs, Projectors, Pure Audio and AV Accessories   |
| Entertainment             | Music and video software, such as CDs and DVDs  |
| Other projects            | Radio Frequency ID Systems, Weather Satellite Data Reception Systems, Other Electronic Devices, Recording Media, Interior Furniture, etc. |

## 1. Qualitative Information on 2Q Operating Results

### (1) Qualitative Information Concerning the Consolidated Operating Results

#### (Overview of the first six months of the current fiscal year)

During the first six months of the fiscal year-ending March 2013, the outlook for the global economy remained clouded by uncertainties due to the deteriorating financial crisis in Europe and a slowdown of the Asian economy including that of China. Japan's economy followed a gradual recovery track on the strength of demand for reconstruction from the Great East Japan Earthquake. However, uncertainty prevailed over its economic prospects due to the impact of the yen's historic appreciation, a weak European economy and slowing Asian economy, as well as a rise of anti-Japanese sentiment in China and South Korea.

Under such circumstances, net sales of the JVC KENWOOD Group for the first six months of the fiscal year under review declined on a year-on-year basis, as a result of the strong yen and downturn of the European economy, despite robust sales in Japan, North America, and Asia mainly in the Car Electronics Business and the Land Mobile Radio Business, which are pursuing a growth strategy. Profits for the first six months of the current fiscal year decreased from a year earlier due to the effects of the appreciation of the yen against the Euro and temporary cost increases resulting from floods in Thailand. However, we were able to secure better profits than forecasted at the beginning of the period, mainly due to the strong performance of the Entertainment business. The impact on our performance of the rise in anti-Japanese sentiment in China and South Korea was negligible.

On the financial front, interest-bearing debts at the end of the first six months of the fiscal year under review declined and shareholders' equity ratio increased from the previous fiscal year-end.

Profit-and-loss exchange rates used when preparing the financial statements for the first six months of the fiscal year under review are as follows.

|                                   |             | 1 <sup>st</sup> quarter | 2 <sup>nd</sup> quarter |
|-----------------------------------|-------------|-------------------------|-------------------------|
| Profit-and-loss<br>exchange rates | U.S. dollar | Approx. 80 yen          | Approx. 79 yen          |
|                                   | Euro        | Approx. 103 yen         | Approx. 98 yen          |
| FY2011<br>(reference)             | U.S. dollar | Approx. 82 yen          | Approx. 78 yen          |
|                                   | Euro        | Approx. 117 yen         | Approx. 110 yen         |

#### \* Net sales

During the first six months of the fiscal year under review, sales remained robust in Japan, North America, and Asia mainly in the Car Electronics and the Land Mobile Radio businesses, and the Entertainment business experienced a stream of major hits. However, factors such as a reduction in yen equivalent sales, deterioration of economic conditions in Europe, and realignment of some models in the Home & Mobile Electronics business had negative effects. Consequently, consolidated net sales for the first half of the fiscal year under review decreased approximately 8.6 billion yen, or 5.4%, from a year earlier to 149,266 million yen.

Net sales fell short of the forecast made at the beginning of the period due to negative factors such as the yen's appreciation against major currencies, which exceeded forecasted exchange rates, slowdown of domestic sales in the Car Electronics business during the second quarter under review and delayed shipment of some products in the Business Solution segment.

#### \* Operating profit

Operating profit amounted to 4,445 million yen, a decrease of approximately 2.5 billion yen, or 35.9%, from a year earlier, due to the impact of the yen's appreciation mainly against the Euro (resulting in a decrease of approximately 1.9 billion yen) and a temporary cost increase resulting from the implementation of responses to the floods in Thailand (resulting in a decline of approximately 800 million yen).

Meanwhile, the Group focused on boosting the earnings capacity of each business in line with the Medium-term Management Plan. As a result, we were able to offset factors behind the profit decline such as a drop in sales following a deterioration of economic conditions in Europe, decrease in patent licensing royalties, and increase in costs following the termination of measures to cut personnel expenses.

Operating profit was negatively affected by the slowdown of domestic sales in the Car Electronics business and delayed shipment of some products in the Business Solutions segment during the first six months of the fiscal year under review. However, consolidated operating profit was greater than forecasted because a series of major hits in the Entertainment business and improved earnings in the Home & Mobile Electronics business absorbed negative factors.

#### \* Ordinary income

Ordinary income for the first six months of the fiscal year under review was 3,045 million yen, a decrease of approximately 3.3 billion yen, or 52.4%, from a year earlier, due mainly to declines in operating profit and

foreign exchange gains.

During the first six months of the fiscal year under review, the Group acquired 45 percent of the issued shares of Shinwa International Holdings Limited ("Shinwa"), an in-car device manufacturing company in Hong Kong, as of April 20, 2012 and posted equity in earnings of affiliates. Meanwhile, foreign exchange gains declined from the comparable period of the previous fiscal year. As a result, non-operating income and expenses for the first six months of the fiscal year under review deteriorated by approximately 900 million yen from a year earlier.

#### \*Net income

Net income for the first six months of the fiscal year under review amounted to 1,315 million yen, a decrease of approximately 3.6 billion yen, or 73.0%, compared to the same period of the previous year, which was mainly due to a decrease in ordinary income.

During the first six months of the fiscal year under review, the Group posted a gain on sales of fixed assets and insurance income related to the floods in Thailand; however, it also posted employment structural reform expenses at overseas affiliates and a loss on valuation of investment securities. As a result, the extraordinary (loss) income deteriorated approximately 400 million yen from a year earlier.

Income taxes for the first six months of the fiscal year under review decreased approximately 300 million yen from a year earlier.

#### (Net sales, Profits and Losses by Business Segment)

Net sales and operating profit (loss) by business segment are as follows.

Total operating profit (loss) by business segment is consistent with operating profit (loss) presented on the consolidated income statement.

Net sales do not include inter-segment sales or transfer and only indicate sales to outside customers.

#### First half of the fiscal year-ending March 2013 (from April 1, 2012 to September 30, 2012)

(Millions of yen)

| Business Segment            |                  | First Half of<br>FYE3/'13 | First Half of<br>FYE3/'12 | Year-on-year<br>comparison |
|-----------------------------|------------------|---------------------------|---------------------------|----------------------------|
| Car Electronics             | Net sales        | 51,803                    | 54,199                    | (2,396)                    |
|                             | Operating profit | <u>2,155</u>              | 3,861                     | <u>(1,707)</u>             |
| Professional Systems        | Net sales        | 42,559                    | 45,013                    | (2,454)                    |
|                             | Operating profit | <u>708</u>                | 1,796                     | <u>(1,088)</u>             |
| Home and Mobile Electronics | Net sales        | 32,633                    | 37,999                    | (5,366)                    |
|                             | Operating profit | <u>388</u>                | 598                       | <u>(211)</u>               |
| Entertainment               | Net sales        | 20,103                    | 18,004                    | +2,099                     |
|                             | Operating profit | 1,310                     | 634                       | +676                       |
| Others                      | Net sales        | 2,166                     | 2,645                     | (479)                      |
|                             | Operating profit | (116)                     | 42                        | (158)                      |
| Total                       | Net sales        | 149,266                   | 157,861                   | (8,595)                    |
|                             | Operating profit | <u>4,445</u>              | 6,933                     | <u>(2,488)</u>             |
|                             | Ordinary         | <u>3,045</u>              | 6,393                     | <u>(3,348)</u>             |
|                             | Net income       | <u>1,315</u>              | 4,873                     | <u>(3,558)</u>             |

#### \*Car Electronics Business

Net sales of the Car Electronics business for the first six months of the fiscal year under review decreased approximately 2.4 billion yen, or 4.4%, from the comparable period of the previous fiscal year to 51,803 million yen, and operating profit declined approximately 1.7 billion yen, or 44.2%, from a year earlier to 2,155 million yen, due mainly to the appreciation of the yen and a fall in sales in Europe.

In the after-market segment, sales of car navigation systems and car audios remained robust mainly in Japan and Asia. While the Group maintained a large shares of the US and European markets, sales were affected by the appreciation of the yen against the Euro and a weak market in Europe. The Group increased its share of the domestic market because of the success of Saisoku-Navi, an SSD AV car navigation system, but sales slackened in the second quarter of the fiscal year under review due to a sluggish market.

In the OEM segment, earnings remained stable, although shipment volumes of SSD AV car navigation systems to automobile makers (dealer option product) slowed in the second quarter of the fiscal year under review. Shipment volumes of CD/DVD drive mechanisms for car-mounted equipment for Europe were weak,

but shipment volumes of optical pickups for car-mounted equipment remained robust.

### **\* Professional Systems Business**

In the Professional Systems business, net sales for the first six months of the fiscal year under review declined approximately 2.5 billion yen, or 5.5%, from the comparable period of the previous fiscal year to 42,559 million yen, and operating profit fell approximately 1.1 billion yen, or 60.6%, from a year earlier to 708 million yen. This was mainly due to the strong yen, the floods in Thailand, and the delayed shipment of some products in the Business Solution segment.

In the Land Mobile Radio segment, sales of professional digital radio systems for the public safety sector and the NEXEDGE proprietary professional digital radio system remained robust mainly in North America, which absorbed the impact of the strong yen and cost increases. As a result, the Group posted net sales and operating profit at the same level as the corresponding period of the previous fiscal year.

Net sales and operating profit of the Business Solution segment decreased on a year-on-year basis. This was attributable to the strong yen, deterioration of economic conditions in Europe, and temporary cost increase of approximately 800 million yen in the first quarter of the fiscal year under review, resulting from switching production to the Yokosuka Production Center in response to the floods in Thailand, as well as a delay in second-quarter shipments of some products whose production was outsourced. Meanwhile, production at the plant in Thailand returned to normal and there has been little impact from the floods since June. Consequently, profit and loss in the Business Solution segment for the second quarter of the fiscal year under review improved significantly from the first quarter.

### **\* Home & Mobile Electronics Business**

In the Home & Mobile Electronics business, net sales for the first six months of the fiscal year under review decreased approximately 5.4 billion yen, or 14.1%, from a year earlier to 32,633 million yen and operating profit declined approximately 200 million yen, or 35.2%, from a year earlier, due to the impact of the strong yen, fall in sales in Europe, and realignment of some models in line with a strategy placing importance on high value-added products. However, the Group was able to remain profitable in this business segment, posting an operating profit of 388 million yen, as a result of enhanced earnings capacity.

The Sound & Acoustic Division maintained high profitability in the AV accessory segment due to brisk sales of headphones and earphones. The Home Audio segment was affected by a shrinking market, but the product mix in the segment improved as a result of the introduction of ionizer-installed audio and furniture audio as proposal-based products.

In the Imaging Division, performance in the projector segment was sluggish. Meanwhile, the Group posted an operating profit in the camcorder segment due to the impact of introducing a sports camcorder in domestic and overseas markets as a proposal-based product following a Wi-Fi HD camcorder.

### **\* Entertainment Business**

In the Entertainment business, net sales for the first six months of the fiscal year under review increased approximately 2.1 billion yen, or 11.7%, from the comparable period of the previous fiscal year, to 20,103 million yen, and operating profit rose approximately 700 million yen, or 106.6%, from a year earlier to 1,310 million yen, supported by strong performance in the Content business segment and cost reductions in the OEM business segment.

Earnings of the Content business were boosted by a series of major hits that included theme songs of TV dramas and albums, in addition to continued strong sales of animation products and steady growth of rights-related income related to music.

In the OEM business, profit improved as a result of reduced costs, as well as solid production of optical discs backed by a series of major hits.

The following major hits were recorded in the second quarter of the fiscal year under review. For major hits in the first quarter, refer to the Accounting Report for First Quarter of Fiscal Year Ending March 2013, released effective August 1, 2012.

#### **【Major hits at Victor Entertainment】**

- “I LOVE YOU – now & forever-,” a best-hits album from Keisuke Kuwata
- “GIFT of SMAP,” an album from SMAP and “Moment,” a single from SMAP (theme song for TBS broadcast of the London Olympics 2012)
- “Bless You,” a single from Leo Ieiri

#### **【Major hits at Teichiku Entertainment】**

- “ER,” the second single released under the name of Eight Rangers, for Kanjani’s 8<sup>th</sup> anniversary project (the theme song for the movie “Eight Rangers” and “Aoppa,” the third single (theme song for TV Asahi’s drama “Boys on the Run”)

## **(2) Qualitative Information Concerning the Consolidated Financial Position (Analysis of assets, liabilities, and net assets)**

### **\* Assets**

Total assets at the end of the first six months of the fiscal year under review decreased approximately 18.0 billion yen from the end of the previous fiscal year to 223,628 million yen. This was due to a decrease in trade notes and accounts receivable resulting from seasonal factors and the strong yen, as well as a decline in cash and deposits resulting from a redemption of bonds payable and repayment of loans payable.

### **\* Liabilities**

Liabilities at the end of the first six months of the fiscal year under review declined approximately 14.5 billion yen from the end of the previous fiscal year to 169,942 million yen. This was primarily attributable to a decline in trade notes and accounts payable due to seasonal factors and a fall in accrued expenses, as well as reductions in bonds payable and loans payable.

Interest-bearing debts (sum of loans payable and bonds payable) decreased approximately 7.6 billion yen to 84,759 million yen. Net debt (amount obtained by subtracting cash and deposits from interest-bearing debts) increased approximately 2.2 billion yen to 29,031 million yen as a result of a decrease in cash and deposits.

### **\* Net assets**

Retained earnings as of the end of the first six months of the fiscal year under review increased approximately 700 million yen from the end of the previous fiscal year to 25,037 million yen. This was mainly because the Group posted positive net income, although it paid out year-end dividends in June this year.

Total net assets decreased approximately 3.6 billion yen from the end of the previous fiscal year to 53,685 million yen. This was because foreign currency translation adjustments related to investments in overseas affiliates deteriorated from minus 27.4 billion yen to minus 31.2 billion yen due to the yen's appreciation against major currencies such as the US dollar and the Euro, compared to levels at the end of the previous fiscal year. Shareholders' equity ratio increased 0.3 percentage points from the end of the previous fiscal year to 23.3% as a result of reduced assets.

## **(Cash Flow Analysis)**

### **\* Cash flow from operating activities**

Net cash from operating activities for the first six months of the fiscal year under review amounted to 8,405 million yen, an increase of approximately 6.6 billion yen from a year earlier. This was mainly due to an absence of expenditure relating to structural employment reforms, which was posted in the previous fiscal year, and a decrease in trade notes and accounts receivable.

### **\* Cash flow from investing activities**

Net cash used in investing activities for the first six months of the fiscal year under review was 7,965 million yen, an increase of approximately 4.6 billion yen from a year earlier, mainly due to the acquisition of Shinwa's shares.

### **\* Cash flow from financing activities**

Net cash allocated to financing activities during the first six months of the fiscal year under review amounted to 8,681 million yen, an increase of approximately 12.1 billion yen from a year earlier. This was primarily due to the redemption of bonds payable, repayment of loans payable, and dividend payments.

Cash and cash equivalents at the end of the first six months of the fiscal year under review declined approximately 8.5 billion yen from the end of the previous fiscal year to 55,514 million yen.

## **(3) Qualitative Information Concerning the Consolidated Earnings Forecast**

Net sales for the first six months of the fiscal year under review fell short of the forecast made at the beginning of the period due to negative factors such as the yen's further appreciation against major currencies including the Euro and the US dollar compared to forecasted exchange rates, slowdown of domestic sales in the Car Electronics business, and delayed shipment of some products in the Professional Systems business.

During the third quarter of the fiscal year and beyond, we expect the above negative trends observed during the first six months of the year to continue and that a recovery of the European economy will be delayed. Taking these factors into consideration, the Group has revised the full-year forecast for net sales down from 340 billion yen to 320 billion yen, maintaining the same level as the previous fiscal year.

Profits for the first six months of the fiscal year under review were affected by same negative factors as

those for net sales. However, individual business segments are making progress in enhancing earnings capacity in line with the Medium-term Management Plan, and profits of the Entertainment business and the Home & Mobile Electronics business exceeded the forecast made at the beginning of the period. Consequently, consolidated operating profit was greater than forecasted at the beginning of the period. As a result, ordinary income and net income also exceeded the forecast made at the beginning of the period.

In the third quarter and beyond, the revised forecast for net sales will negatively affect the consolidated earnings forecast. Based on the operating results for the first six months of the fiscal year under review, the Group can also expect results from strategic investments, which the Group has been implementing since the previous fiscal year, and there will be little impact from the floods in Thailand, unlike the second half of the previous fiscal year. In addition, the Group expects strong fourth-quarter sales from the Car Electronics business and the Professional Systems business. Taking these factors into account, the Group leaves the full-year consolidated earnings forecast unchanged from the forecast made at the beginning of the period (operating profit of 14 billion yen, ordinary income of 9 billion yen, and net income of 7 billion yen.)

**Revision of the full-year consolidated earnings forecast (from April 1, 2012 to March 31, 2013)**

| (Millions of yen)   | Net sales | Operating profit | Ordinary income | Net income | Net income per share |
|---|-----------|------------------|-----------------|------------|----------------------|
| Previous earnings forecast (A)<br>(Announced on April 27, 2012) | 340,000   | 14,000           | 9,000           | 7,000      | 50.48 yen            |
| Revised earnings forecast (B)                                   | 320,000   | 14,000           | 9,000           | 7,000      | 50.48 yen            |
| Change (B-A)  | (20,000)  | —                | —               | —          |                      |
| Percentage change (%)   | (5.9)     | —                | —               | —          |                      |
| (Reference) Operating results of the previous fiscal year       | 320,868   | 12,813           | 6,420           | 6,032      | 43.50 yen            |

**3. Quarterly Consolidated Financial Statements**  
**(1) Quarterly Consolidated Balance Sheets**

(JPY in Million)

|                                     | Previous Fiscal Year<br>(as of March 31, 2012) | End of current consolidated<br>second quarter<br>(as of Sep.30, 2012) |
|-------------------------------------|--|---|
| <b>Assets</b>                       |  |   |
| Current assets                      |  |   |
| Cash and cash equivalents           | 65,560   | 55,728  |
| Trade notes and accounts receivable | 52,899   | 42,077  |
| Merchandise and finished goods      | 25,776   | 27,037  |
| Work in process                     | 2,599  | 2,806   |
| Raw materials and supplies          | 7,585  | 6,763   |
| Other current assets                | 13,441   | 12,304  |
| Allowance for doubtful accounts     | (1,643)  | (1,359)   |
| Total current assets                | <u>166,220</u>                                 | <u>145,359</u>  |
| Fixed assets                        |  |   |
| Tangible fixed assets               |  |   |
| Buildings and structures, net       | 13,676   | 12,700  |
| Machinery and equipment, net        | 3,007  | 3,274   |
| Tools, furniture and fixtures, net  | 4,158  | 3,783   |
| Land                                | 28,688   | 28,126  |
| Construction in progress            | 761  | 749   |
| Total tangible fixed assets         | <u>50,292</u>                                  | <u>48,633</u>   |
| Intangible fixed assets             |  |   |
| Goodwill                            | 4,598  | 4,574   |
| Software                            | 6,410  | 6,752   |
| Other intangible fixed assets       | 2,796  | 2,881   |
| Total intangible fixed assets       | <u>13,805</u>                                  | <u>14,207</u>   |
| Investments and other assets        |  |   |
| Investment securities               | 4,297  | 6,973   |
| Prepaid pension cost                | 1,963  | 3,333   |
| Other investments                   | 5,872  | 5,994   |
| Allowance for doubtful receivables  | (1,140)  | (1,108)   |
| Total investments and other assets  | <u>10,993</u>                                  | <u>15,192</u>   |
| Total fixed assets                  | <u>75,092</u>                                  | <u>78,033</u>   |
| Total Deferred assets               | <u>336</u>                                     | <u>236</u>  |
| Total assets                        | <u>241,650</u>                                 | <u>223,628</u>  |



(JPY in Million)

|  | Previous Fiscal Year<br>(as of March 31, 2012) | End of current consolidated<br>second quarter<br>(as of Sep.30, 2012) |
|--|--|---|
| <b>Liabilities</b>   |  |   |
| Current liabilities  |  |   |
| Trade notes and accounts payable                             | 32,498   | 27,109  |
| Short term loans payable                                     | 20,213   | 18,485  |
| Current portion of long-term loans payable                   | 4,480  | 47,735  |
| Current portion of bonds payable                             | 6,000  | 5,879   |
| Other accounts payable                                       | 8,238  | 10,084  |
| Accrued expenses   | 23,963   | 19,701  |
| Income taxes payable   | <u>1,382</u>                                   | <u>1,309</u>  |
| Provision for product warranties                             | 2,459  | 2,107   |
| Provision for sales returns                                  | 1,899  | 1,501   |
| Other current liabilities                                    | 6,976  | 6,442   |
| <b>Total current liabilities</b>                             | <u><b>108,112</b></u>                          | <u><b>140,355</b></u>   |
| Long term liabilities  |  |   |
| Bonds payable  | 11,355   | 5,610   |
| Long-term loans payable                                      | 50,320   | 7,050   |
| Provision for retirement benefits                            | 5,883  | 7,895   |
| Other long term liabilities                                  | 8,724  | 9,031   |
| <b>Total long term liabilities</b>                           | <u><b>76,284</b></u>                           | <u><b>29,587</b></u>  |
| <b>Total liabilities</b>                                     | <u><b>184,396</b></u>                          | <u><b>169,942</b></u>   |
| <b>Net assets</b>  |  |   |
| Shareholders' equity   |  |   |
| Paid-in capital  | 10,000   | 10,000  |
| Capital surplus  | 45,875   | 45,875  |
| Retained earnings  | <u>24,369</u>                                  | <u>25,037</u>   |
| Treasury stock   | (535)  | (535)   |
| <b>Total shareholders' equity</b>                            | <u><b>79,709</b></u>                           | <u><b>80,377</b></u>  |
| Other comprehensive income                                   |  |   |
| Unrealized gain and loss on<br>available-for-sale securities | 121  | (211)   |
| Land revaluation surplus                                     | 3,209  | 3,209   |
| Foreign currency translation adjustment                      | (27,423)                                       | (31,288)  |
| <b>Total other comprehensive income</b>                      | <u><b>(24,092)</b></u>                         | <u><b>(28,290)</b></u>  |
| Subscription rights to shares                                | 806  | 806   |
| Minority interests   | 830  | 792   |
| <b>Total net assets</b>                                      | <u><b>57,253</b></u>                           | <u><b>53,685</b></u>  |
| <b>Total liabilities and net assets</b>                      | <u><b>241,650</b></u>                          | <u><b>223,628</b></u>   |

**(2) Quarterly Consolidated Statements of Income and Statements of comprehensive income  
(Accumulated period for consolidated second quarter)**

(JPY in Million)

|   | Accumulated period for<br>previous consolidated second<br>quarter<br>(Apr.1, 2011 - Sep.30, 2011) | Accumulated period for<br>current consolidated second<br>quarter<br>(Apr.1, 2012- Sep.30, 2012) |
|---|---|---|
| Net sales   | 157,861   | 149,266   |
| Cost of sales   | 108,108   | 104,628   |
| Gross profit  | 49,753  | 44,637  |
| Selling, general and administrative expenses                            | 42,820  | 40,192  |
| Operating profit  | 6,933   | 4,445   |
| Non-operating profit  |   |   |
| Interest income   | 113   | 125   |
| Dividends income  | 201   | 63  |
| Foreign exchange gain   | 1,651   | 106   |
| Equity in earnings of affiliates  | -   | 80  |
| Other non-operating profit  | 532   | 635   |
| Total non-operating profit  | 2,498   | 1,010   |
| Non-operating expense   |   |   |
| Interest expense  | 1,300   | 1,349   |
| Sales discounts   | 168   | 180   |
| Other non-operating expenses  | 1,569   | 879   |
| Total non-operating expense   | 3,039   | 2,410   |
| Ordinary income   | 6,393   | 3,045   |
| Extraordinary profit  |   |   |
| Gain on sales of fixed assets   | 49  | 181   |
| Gain on sales of investment securities                                  | -   | 49  |
| Insurance income on disaster  | 275   | 147   |
| Other extraordinary profit  | 80  | 6   |
| Total extraordinary profit  | 405   | 385   |
| Extraordinary loss  |   |   |
| Loss on disposal of fixed assets  | 90  | 82  |
| Loss on sales of fixed assets   | 39  | 81  |
| Loss on valuation of investment securities                              | 5   | 155   |
| Business structural reform expenses                                     | 237   | 300   |
| Employment structural reform expenses                                   | 49  | 314   |
| Loss on valuation of inventory for closing<br>business                  | 180   | -   |
| Other extraordinary loss  | 109   | 156   |
| Total extraordinary loss  | 712   | 1,090   |
| Income before income taxes  | 6,085   | 2,340   |
| Corporate tax, corporate inhabitant tax and<br>corporate enterprise tax | 1,424   | 1,068   |
| Corporate tax and other adjustment                                      | (156)   | (77)  |
| Income taxes  | 1,268   | 991   |
| Income before minority interests  | 4,816   | 1,349   |
| Minority interests in net income (loss)                                 | (59)  | 33  |
| Net income  | 4,873   | 1,315   |

**(Statements of comprehensive income)**

(JPY in Million)

|   | Accumulated period for<br>previous consolidated second<br>quarter<br>(Apr.1, 2011 - Sep.30, 2011) | Accumulated period for<br>current consolidated second<br>quarter<br>(Apr.1, 2012- Sep.30, 2012) |
|---|---|---|
| Income before minority interests  | 4,816   | <u>1,349</u>  |
| Other comprehensive income  |   |   |
| Unrealized gain and loss on available-for-sale securities                               | (351)   | (332)   |
| Deferred hedge gain and loss  | (27)  | -   |
| Foreign currency translation adjustment   | (7,978)   | (3,692)   |
| Share of other comprehensive income of affiliates accounted for using the equity method | -   | (180)   |
| Total other comprehensive income  | (8,356)   | (4,205)   |
| Comprehensive income  | (3,539)   | <u>(2,855)</u>  |
| Breakdown   |   |   |
| Comprehensive income attributable to owners of the company                              | (3,470)   | <u>(2,881)</u>  |
| Comprehensive income attributable to minority interests                                 | (69)  | 25  |

**(3) Consolidated Statement of Cash Flows**

(JPY in Million)

|   | Accumulated period for<br>previous consolidated second<br>quarter<br>(Apr.1, 2011 - Sep.30, 2011) | Accumulated period for<br>current consolidated second<br>quarter<br>(Apr.1, 2012- Sep.30, 2012) |
|---|---|---|
| <b>Cash flows from operating activities:</b>  |   |   |
| Income before income taxes  | 6,085   | 2,340   |
| Depreciation  | 5,156   | 4,827   |
| Amortization of goodwill  | 161   | 154   |
| Increase (decrease) in provision for retirement benefits                              | (75)  | 2,230   |
| Increase (decrease) in allowance for doubtful accounts                                | (464)   | (194)   |
| Interest and dividends income   | (314)   | (188)   |
| Interest expense  | 1,300   | 1,349   |
| Loss (gain) on sales of investment securities   | -   | (49)  |
| Equity in earnings (gain) of affiliates   | -   | (80)  |
| Loss on disposal of fixed assets  | 90  | 82  |
| (Gain) loss on sales of fixed assets  | (9)   | (100)   |
| (Increase) decrease in trade notes and accounts receivable                            | 1,575   | 8,197   |
| (Increase) decrease in inventories  | 693   | (1,915)   |
| Increase (decrease) in accounts payable   | 2,624   | (3,307)   |
| Increase (decrease) in accrued expenses   | (3,651)   | (3,599)   |
| Other   | (10,675)  | 152   |
| Sub-total   | 2,496   | 9,898   |
| Interest and dividends received   | 306   | 326   |
| Interest paid   | (1,371)   | (1,222)   |
| Income taxes (paid) refund  | 416   | (597)   |
| Net cash provided by operating activities   | 1,848   | 8,405   |
| <b>Cash flows from investing activities:</b>  |   |   |
| Capital investment (real estate, plants and equipment)                                | (2,615)   | (2,720)   |
| Proceeds from sales of property, plant and equipment                                  | 918   | 1,237   |
| Purchase of intangible fixed assets   | (1,735)   | (2,299)   |
| Purchase of investment securities   | (2)   | (3,302)   |
| Proceeds from sales of investment securities  | -   | 204   |
| Purchase of investments in subsidiaries resulting in change in scope of consolidation | -   | (415)   |
| Other   | 32  | (669)   |
| Net cash used in investing activities   | (3,403)   | (7,965)   |
| <b>Cash flows from financing activities:</b>  |   |   |
| Increase (decrease) in short-term loans payable, net                                  | 5,965   | (1,495)   |
| Proceeds from long-term loans payable   | -   | 2,300   |
| Repayment of long-term loans payable  | (1,529)   | (2,315)   |
| Redemption of bonds   | -   | (6,000)   |
| Cash dividends paid   | (0)   | (693)   |
| Other   | (988)   | (477)   |
| Net cash used in financing activities   | 3,446   | (8,681)   |

TRANSLATION - FOR REFERENCE ONLY -

|   |         |         |
|---|---------|---------|
| Effect of exchange rate fluctuations on cash and cash equivalents | (2,792) | (1,722) |
| Net increase (decrease) in cash and cash equivalents              | (900)   | (9,964) |
| Cash and cash equivalents at beginning of period                  | 64,891  | 65,478  |
| Cash and cash equivalents at end of quarter                       | 63,991  | 55,514  |