Progress of "Action Plan 2007" & Prospect for Display Business

Kunihiko Sato, President







1. Progress of "Action Plan 2007"

- 1. Achievement Progress by Quarterly basis in 2007
- 2. Business Structural Reform
- 3. Management & Operation Reform

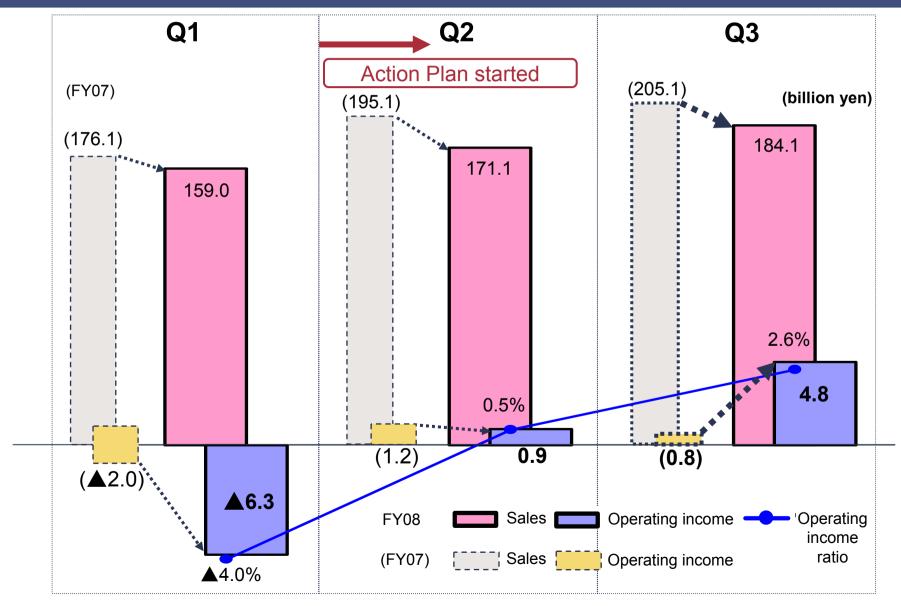
2. Prospect of Display Business

- 1. Reviewing the current situation, and Business Direction
- 2. Collaboration with FUNAI Electric Co., Ltd.

3. New Products being Launched in Quarter 4



Transformation to profitable structure



<Components & Devices>

Framing-up business structure

- Transfer out of Deflection Yoke business
 - Fujian Factory in China: Sell-off in Mar/2008 (*planned)
- Withdrawal from VHS-related component business in Dec/2007
- Transfer out of Circuit business in Mar/2008

<Entertainment>

- Re-organizing for strengthening
 - Establishment of 'JVC Entertainment' in Apr/2007
 - Spin-off of Recordable Media Business in Dec/2007

Re-organizing Production Facility

- Two Consumer Factories in Malaysia: Combined in Apr/2007
- Scotland factory: Production system reform in Oct/2007
- Applying new production administration system, 'J-TOPS'

Sales sites in overseas

 Closing of sales subsidiaries in Indonesia, Korea and Mexico

1. Progress of Action Plan 2007 3. Management Reform



Early retirement scheme in Oct/2007

Result: 1,399 employees

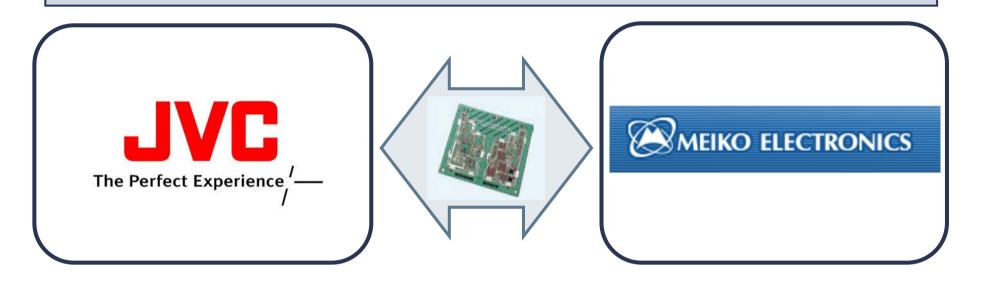
- -- Fixed Expense reduced by 2.6 billon Yen (3Q)
- Reform of headquarter organization in Oct/2007
 23 sections → Slim down to 17 sections
- Re-organizing of subsidiaries and related companies
 Shared-service and facility-management companies
- Measures to improve financial position/resources
 - Compressing inventory assets:
 - 12.7 Billion Yen reduction (vs. previous year)
 - Selling-off idle assets
 - Improvement in 'Cash position'

Reduction of interest-bearing debt:

45.2 Billion Yen (*vs. previous year)



Transfer Circuit Business to MEIKO Elec.



- JVC's original "VIL (Victor Interconnected Layer) Technology" is expected to be a core technology for MEIKO's strategic products.
- Securing of employment for those belonging to Circuit Business sector at JVC.
- Responsibility to supply parts to existing customers continuously.



Key issue Strategy Best-fit Resources & **Development** manpower for each region (for re-examining) (Japan, America, for R & D Europe, Asia) Non-Vertical Competitiveness & production Assembly Manufacturer Volume High production In-house $cost \rightarrow$ Subjects Reduced budget for **Production** Value-added features Polarized demand "Only 1" trend: Niche Top (very best or quality and price-oriented)

Direction

Standardization of basic 'platform'

Partnership with Panel Suppliers

Expansion of "EMS" contract manufacturing

High Value-added Key Feature advantage (M+) Good cost/performance (M–)



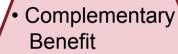
Purpose

Reinforcement of Business Potential by Collaboration with FUNAI



[Advantage]

- Technology to produce and manage high quality picture
- Production Base: Mexico
- Presence in Europe market
- Large size screen



- Merit of Scale
- Synergy effect



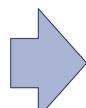


[Advantage]

- Competitiveness in cost and mass production
- Production Base: Eastern Europe
- Presence in USA market
- Small-middle size screen

Frames of Collaboration

- Production sharing
- Joint development
- Other cooperation (logistics, etc.)



Merit Effect

- Reduction of production cost
- Saving cost & time for R&D
- Widening product line-up range

3. New Products being Launched in Quarter 4





Clear Motion Drive & Full HD LCD







Super-slim LCD

Stylish Layout-free



Personal use



Camcorder Everio

HD Everio

3CCD & 1920 Full High Definition 120GB HDD



<u>Everio</u>

Slim & Compact Attractive colors



Audio

Home theater

High quality front surround

for iPod/Portable





Car

DVD receiver

New operation style with gesture sensor







Accessories

Headphone

Woodendome Unit



Noise canceller



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