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FRANCIS J. CHINNICI  
VICE PRESIDENT  
PURCHASING & MATERIALS

January 28, 2010

Mr. Barry Morris, Sales Manager  
Kenwood USA Corporation

Dear Barry,

I want to personally thank you and your team for your support in '09 with finding creative ways to reduce the "total cost" associated with certain contracts between CSX and your company. Regardless of whether these efficiencies were a result of specification changes, contract extensions, logistics opportunities, additional volumes, etc., your efforts have helped CSX to improve its productivity and be more competitive in moving America's freight.

To show our appreciation for your support, CSX has publicly recognized your company in an advertisement on the back cover of the December '09 Progressive Railroading magazine. A special laminated copy of this ad is enclosed so you can proudly display it at your office.

I hope to have many additional opportunities this year to recognize you and your team as we continue to work together to reduce the "cost" of our materials and services with "win-win" solutions.

Thanks again for your support and valued relationship with CSX.

Sincerely,

A handwritten signature in blue ink, appearing to read "Francis J. Chinnici", written in a cursive style.

[ *value* ]

Like many companies, CSX relies on key suppliers to not only provide quality products and timely deliveries, but also to go that extra mile to support our railroad with creative, cost-saving ideas that add great value.

These suppliers and their employees are a unique part of the many reasons why CSX is “How Tomorrow Moves.”

To learn more about how your company can become a valuable partner in the CSX supply chain, please visit our website at [www.csx.com](http://www.csx.com).

**Thank you to these key CSX suppliers:**

A Stucki Company • AAA Sales & Engineering, Inc. • Asplundh Tree Expert Co. Corporate Lodging Consultants, Inc. • Dixie Precast, Inc. • GE Transportation General Bearing Corp. • G N B Industrial Power • HDR Engineering Inc. J & A Industries, Inc. • Kenwood USA Corporation • Martin Marietta Aggregates Midwest Industrial Supply, Inc. • National Railway Equipment Co. • National Railway Supply, Inc. • North Carolina State Ports Authority • Orr Safety Quantum Engineering Inc. • EVRAZ Rocky Mountain Steel • RWC, Inc. Invensys Rail Group • Arthur N Ulrich Company • Snyder Equipment Company Timken / Rail Bearing Service Corporation • Unitrac Railroad Materials, Inc.

